## Course Outline





## The Program Structure:

Course Code	DIP: First Semester Courses	Credit
MKT 101	Communication Skills	2
MKT 102	Principle of Selling	3
MKT 103	Principle of Purchasing	3
MKT 104	Government-Business Relations	2
MKT 105	Accounting for Managers	5
MKT 106	Introduction to Economics	5
	TOTAL CREDITS	20
Course Code	DIP: Second Semester Courses	Credit
Course Code MKT 111	DIP: Second Semester Courses  Problem Analysis & Statistics	Credit 2
		313311
MKT 111	Problem Analysis & Statistics	2
MKT 111 MKT 112	Problem Analysis & Statistics Introduction to Management	2
MKT 111 MKT 112 MKT 113	Problem Analysis & Statistics Introduction to Management Introduction to Marketing	2 3 3
MKT 111 MKT 112 MKT 113 MKT 114	Problem Analysis & Statistics Introduction to Management Introduction to Marketing Information & Communication Technology	2 3 3 2

Application processing, admissions and registrations for the new Academic Session are currently in progress.



## **Applications for the program:**

Applications for this program are made online by going to www.iicseuniversity.org/apply.html

